



Offshore Medical Billing & Revenue Cycle Management

COMPANY PROFILE

Overview

Exyit is an offshore healthcare services agency specializing in end to end Medical Billing and Revenue Cycle Management (RCM) for healthcare providers across the United States. We help practices of all sizes improve cash flow, reduce administrative burden, and stay compliant while significantly reducing the financial and operational burden associated with in house billing operations.

With a highly trained offshore workforce, US aligned workflows, and HIPAA compliant infrastructure, Exyit delivers reliable, scalable, and cost effective billing solutions without compromising quality or transparency.

#Why Exyit Is Different

Significantly lower operating costs compared to hiring and managing local in house billing staff **Dedicated teams** assigned per practice (Account Manager + Billing Specialists) **US centric processes** aligned with payer rules and MGMA benchmarks **High First Time Pass Rate (FTPR)** and aggressive denial follow ups **Real time reporting & visibility** into A/R, collections, and KPIs **Scalable offshore operations** without long term contracts

#Mission

Our mission is to help healthcare providers focus on patient care while we manage the financial backbone of their practice. We deliver accurate, compliant, and results driven medical billing services that maximize revenue at the lowest possible cost.

#Vision

To become a trusted global partner in offshore healthcare operations by redefining affordability, efficiency, and transparency in medical billing and revenue cycle management.

#Core Values

Accuracy & Accountability Every claim matters **Compliance First** HIPAA, payer rules, and ethical billing **Client Partnership** Long term success over short term gains **Operational Excellence** SOP driven, process oriented delivery **Cost Transparency** No hidden fees, predictable pricing

#Executive Summary

Medical billing has become increasingly complex due to evolving payer rules, coding updates, compliance requirements, and administrative workload. Maintaining an in house billing team is expensive, inefficient, and difficult to scale.

Exyit solves this challenge through offshore medical billing combining skilled billing professionals, proven workflows, and modern technology to deliver faster reimbursements, reduced A/R days, and improved collections without the inefficiencies of managing billing internally.

By outsourcing to Exyit, providers eliminate staffing costs, training expenses, software overhead, and compliance risks while gaining a specialized team focused solely on revenue performance.

1. Why Offshore Delivery Makes Business Sense

Outsourcing medical billing to Exyit provides measurable operational and financial advantages:

Cost Effectiveness

Eliminates the high cost of hiring, training, and retaining local billing staff in the U.S. Leverages highly educated, detail oriented professionals in global talent markets where the cost of living is lower Enables access to motivated, career driven billing specialists with strong work ethic and deep process focus Avoids employee benefits, payroll taxes, overtime, and turnover expenses common with local hiring Removes the need for internal billing infrastructure, software licensing, and office space Converts fixed administrative costs into a predictable operational expense

Why Geography Should Not Limit Performance

Healthcare billing is knowledge driven, not location dependent. By building teams in countries with strong educational systems and lower living costs, Exyit can invest in more talent, better training, and stronger quality controls without passing excessive costs to providers.

Instead of being limited to a small local hiring pool, our clients benefit from a broader global workforce that delivers: Higher productivity through focused, specialized roles Better continuity with lower staff turnover More work completed accurately, faster, and consistently

Operational Efficiency

Faster claim submission and payment posting Dedicated denial management and A/R follow up Reduced Days in Accounts Receivable (DAR)

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Compliance & Risk Reduction

Certified coders and trained billing specialists HIPAA compliant systems and secure data handling Reduced risk of under coding, over coding, and audits

Scalability

Easily scale teams as practice volume grows No disruption during staff absences or turnover

2. Key Achievements

Improved client collections by 15 30% Reduced A/R aging across multiple practices High client retention through consistent performance Successful transitions between EHR/PM systems Coding and compliance audits with positive outcomes

3. Billing Software Expertise

Our teams are trained on leading Practice Management and EHR systems including: AdvancedMD Athenahealth eClinicalWorks Kareo DrChrono Practice Fusion

CareCloud CureMD Office Ally CollaborateMD And other major platforms

4. Market Segment

We serve: Solo & Group Practices Multi specialty Clinics Therapy & Counseling Practices Urgent Care Centers Independent Physicians & Non Physicians

Across multiple US states with payer specific expertise.

5. Our Services

Revenue Cycle Management (RCM)

Patient eligibility & benefits verification Charge entry & claim submission
Clearinghouse rejection handling Payment posting Denial & appeal management A/R follow up and reporting

Medical Coding

ICD 10, CPT, HCPCS coding Modifier usage & NCCI edits Documentation and compliance review E&M level accuracy

Medical Billing

End to end billing lifecycle Monthly performance reporting Patient statements & collections support Billing compliance audits

Front Desk & Patient Support

Appointment scheduling support Incoming & outgoing patient calls Statement inquiries & balance reminders Insurance and billing related patient questions

Improving Patient Satisfaction Through Dedicated Support Instead of relying on overburdened in house staff or IT teams to manage patient calls, Exyit provides trained patient support specialists focused solely on communication. Our teams are coached on professionalism, empathy, and clarity to ensure patients receive timely, accurate, and respectful assistance. This approach: Reduces wait times and missed calls

Improves patient satisfaction
and trust Frees clinical and administrative staff to focus on care delivery Ensures billing related conversations are handled correctly the first time

Credentialing & Enrollment

Payer enrollment & revalidation CAQH profile management EDI & EFT enrollments
Insurance portal access setup

6. Medical Specialties Supported

Internal Medicine Family Practice Cardiology Gastroenterology Psychiatry & Mental Health Physical & Occupational Therapy Speech Therapy Dermatology Orthopedics Urgent Care And more

7. Quality, Security & HIPAA Compliance

HIPAA compliant infrastructure and workflows Secure data transmission with encrypted channels Role based access controls and strict user authentication Business Associate Agreements (BAA) with all covered entities Regular HIPAA, security, and compliance training for all staff Continuous monitoring to prevent unauthorized access to PHI and e PHI Secure workstation policies, VPN usage, and restricted device access Documented incident response and escalation procedures

Exyit treats data security as a core operational responsibility not an afterthought. Patient information is accessed strictly on a need to know basis and used only for authorized billing, payment, and operational purposes. Our offshore delivery model follows the same security and privacy standards expected of U.S. based healthcare organizations.

8. Organizational Structure

Operations & RCM Teams Medical Billing Specialists Certified Medical Coders Credentialing Experts Quality Assurance & Compliance IT & Security Client Success & Reporting

Each client is supported by a **dedicated team** to ensure accountability and performance consistency.

Conclusion

Exyit is not just a billing vendor we are a revenue partner. Our offshore model allows healthcare providers to achieve better financial outcomes, predictable costs, and

operational peace of mind. By replacing inefficient in house billing models with a dedicated offshore team, proven processes, and full transparency, Exyit delivers what modern medical practices need to grow sustainably.



CONTACT US

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